

További hirdetéseink:

<https://knorr-bremse.karrierportal.hu/>

Global Category Director

Main tasks

- Develops sourcing strategies while securing internal customer influence and buy-in. This work is done in very close collaboration with Knorr-Bremse stakeholders.
- Communicates category strategy across organization
- Manages global strategic supplier relationships, leads key negotiations including contracting with global strategic suppliers and directs identification of new suppliers and supply opportunities
- Develops and drives implementation of sourcing strategies for sub-categories such on a global level and secures alignment with internal customer strategies and priorities
- Develops a 12-month rolling strategic sourcing plan aligned with relevant BU budget plans
- Leads source selection, supplier performance management, catalog content management processes and general procurement activities within assigned category
- Monitors performance metrics to improve the supply base performance and leads selected supplier performance reviews, engaging key internal stakeholders across the regions
- Continually conducts market analysis and stays informed of trends in industry/ category with a focus on green travel.
- Benchmark peer companies with respect to the category
- Frequent and open collaboration with peer Category Directors and exchange of Best-Practice approaches
- Coordination with Regional Directors of regional-specific initiatives and cross-regional category activities
- Leadership of global and regional category teams
- Lead global category staff meetings and ensure go-meetings are taking place to facilitate good communication and sharing of best practices
- Leads the annual individual goal setting, aligning goals and development plans with category and regional targets
- Regularly (quarterly/monthly) provides updates to the organization on business performance results for the global category

Requirements

- Technical or Commercial university degree
- A minimum of 8 years of relevant work experience
- Extensive knowledge of sourcing, strategic sourcing processes, negotiation experience
- Experience in global category management for Indirect Categories with special focus on travel
- Knowledge of contract law
- Strong data mining and analysis skill-set
- Ability to build consensus across multiple organizations and all levels of the enterprise

- Self-directed & motivated
- Strong leadership and communication skills
- Conceptual and analytical skills combined with a business driven and practical mindset
- Very good command of English written and spoken; a second language is preferred

Details of position

Job ID: 439

Position name: Global Category Director

Place of work: 1238 Budapest, Helsinki út 105.

Job contract type: Indefinite

Knorr-Bremse

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